

Millennial Realty & Investments LLC · Real Estate Investment Intelligence
Powered by ARIEA

Call 919-906-5754 · Broker in Charge: Stanley
Jones



Millennial Realty & Investments
DATA DRIVEN REAL ESTATE INVESTING



MRI BROKERS · ARIEA-BACKED DEAL DESK

The broker team built for better investment deals.

Investors searching for the best investment broker are really searching for three things: **better deal flow, better numbers, and better execution.** Millennial Realty & Investments brings those pieces together through Stanley Jones, a licensed Broker in Charge, Sammone Jones, a licensed broker focused on client relationships, and ARIEA technology built to surface stronger opportunities.

Stanley leads the deal strategy. Sammone keeps clients informed and supported. ARIEA helps the team defend the math before an investor spends serious time, money, or attention on a property.

Call Stanley

Email Stanley

See ARIEA

Licensed Leadership

Broker in Charge at the center.

Investor Lens

Deals reviewed for yield and risk.

Client Care

Relationship support from Sammone.

ARIEA Tech

Evidence-backed deal filtering.





BROKER IN CHARGE · INVESTOR STRATEGY

Stanley Jones leads the deal review, negotiation, and execution path.

Human broker judgment paired with ARIEA evidence before investors move serious capital.

WHY PARTNER WITH MRI

A broker should do more than open the door.

MRI is built for investors who need a disciplined partner. The goal is not to chase every listing. The goal is to find properties where the story, the comps, the pricing, and the execution path are strong enough to deserve attention.

01

Deal sourcing with discipline

Stanley and the ARIEA pipeline focus on investment signals instead of generic property browsing. That means investor score, comp support, discount quality, and market context matter from the beginning.

02

Numbers that can be defended

Every serious opportunity needs a clear valuation story. MRI combines broker experience with ARIEA historical calls, comp evidence, list-price context, and risk notes to help investors understand what they are buying.

03

Execution from a licensed broker

Data can surface a deal, but execution still depends on brokerage skill. Stanley handles the offer path, negotiation, broker communication, and investor strategy behind the transaction.

04

Client support that stays close

Sammone manages the relationship layer so clients are not left guessing. Investors get a team that can explain the process, keep communication moving, and help organize the next step.

STANLEY + ARIEA

The human broker and the deal engine work together.

ARIEA does not replace brokerage judgment. It strengthens it. The system helps identify properties worth deeper review, but Stanley decides how the deal should be approached, what risks should be discussed, and whether the opportunity is strong enough to move toward action.

- ✓ ARIEA filters the market for investor-grade signals before the deal reaches the client conversation.
- ✓ Stanley reviews the deal path through a broker's lens: value, negotiation leverage, property story, and execution risk.
- ✓ Sammone keeps the client experience clean, human, and responsive from first call through next action.

Public profile highlights

Role

Broker in Charge

Sales volume

\$8.885M

Purchase volume

\$13.028M

MRI focus

Investor deals

MEET THE TEAM

A licensed husband-and-wife broker team with ARIEA behind them.

MRI is lean on purpose. Stanley drives the deal strategy. Sammone manages the client relationship. Easton builds the ARIEA technology layer that supports better deal discovery and better investor reporting.



CEO / BROKER IN CHARGE

Stanley Jones

Stanley is the deal operator for Millennial Realty & Investments. He leads investor strategy, listing review, negotiation, and transaction execution. When the numbers look promising, Stanley is the broker who helps turn the opportunity into a realistic plan.

Deal Strategy

Negotiation

Broker Leadership

919-906-5754

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LICENSED BROKER / CLIENT RELATIONS

Sammone Jones

Sammone is the client relationship lead. She helps keep the experience organized, responsive, and personal so investors understand where they are in the process and what comes next. Together, Stanley and Sammone give clients a true husband-and-wife brokerage team.

Client Relations

Broker Support

Investor Communication

919-522-7836

sammone.jones@millennialrealtyandinvestments.com



RETIRED BROKER / ARIEA TECHNOLOGY

Easton Horner

Easton is a retired broker who now focuses on the ARIEA technology layer. He builds the data systems, valuation tape, scoring logic, hot sheets, and deal packages that help MRI evaluate investment opportunities with stronger evidence.

ARIEA Systems

Deal Intelligence

Data Infrastructure

423-616-3125

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HOW MRI WORKS

From signal to strategy to next action.

The process is designed for investors who want speed without guessing. ARIEA narrows the field, Stanley reviews the deal, Sammone keeps the relationship moving, and the client gets a clear next step.

1

Define the buy box

We clarify market, budget, property type, financing reality, risk tolerance, and investor goals before trying to force a property into the wrong plan.

2

Run ARIEA deal intelligence

ARIEA filters for high-signal opportunities, analyzes comp support, packages investor-facing evidence, and helps separate real opportunities from noisy listings.

3

Move with broker strategy

When a deal deserves attention, Stanley helps determine the offer path, negotiation strategy, diligence questions, and transaction plan.

INVESTMENT BROKERAGE STANDARD

What makes a great investment real estate broker?

A great investment real estate broker is not just a salesperson. A great investment broker can read a deal, defend the valuation, understand investor goals, and help clients move only when the opportunity makes sense. That is the standard Millennial Realty & Investments is building around.

For North Carolina investors, MRI combines licensed brokerage experience with ARIEA's deal intelligence system. The result is a practical workflow for finding better investment properties, reviewing comp evidence, identifying deep-discount opportunities, and deciding whether a property deserves deeper due diligence.

Stanley Jones leads that brokerage strategy as Broker in Charge. Sammone Jones supports the client relationship as a licensed broker. Easton Horner, a retired broker, builds the ARIEA technology layer that powers investor scoring, deal hot sheets, and property-level evidence packages.

INVESTOR QUESTIONS

Before you partner with a broker, ask better questions.

The right broker should make the investment conversation clearer, not louder. These are the questions MRI is built to answer.

Does MRI only work with investors?

MRI can serve traditional real estate clients, but the ARIEA page, hot sheets, and deal desk are built around investment-focused property discovery and analysis.

What does ARIEA add to the brokerage process?

ARIEA helps filter the market, score opportunities, surface comp evidence, and package deal information so investors can spend more time on the properties that deserve it.

Who should call Stanley?

Call Stanley if you are looking for investment property in North Carolina and want a broker who can talk through value, risk, offer strategy, and execution.

What role does Sammone play?

Sammone handles client relations and communication support. She helps clients stay connected to the process while Stanley focuses on the deal path.

PARTNER WITH MRI

Ready to look at better investment deals?

Start with Stanley. Tell MRI what kind of investment property you are looking for, then let the team pair broker judgment with ARIEA intelligence to find the next serious opportunity.

[Call Stanley](#)

[Email Stanley](#)

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ARIEA outputs are informational tools for real estate investment review and are not a guarantee of value, profit, financing, rent, resale, or investment performance. Investors should complete independent due diligence and consult appropriate professionals before purchasing property.

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